

Time / Duration	Tuesday 12 th	Classroom				
12:30 1:30	<p align="center">TACOM - Source Approval Process Overview Registration Required: Register Here</p> <table border="1" data-bbox="342 289 1247 436"> <tr> <td align="center" colspan="2">DTA, Source Approval Officer Kirk Parker, TACOM</td> </tr> <tr> <td align="center">DLA, Columbus Weapon System Support Jared Ralph Lillo</td> <td align="center">Sustainment Engineering GVSC Daniel Kmetz</td> </tr> </table>	DTA, Source Approval Officer Kirk Parker, TACOM		DLA, Columbus Weapon System Support Jared Ralph Lillo	Sustainment Engineering GVSC Daniel Kmetz	354
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2:30 4:00	<p align="center">TACOM: Depot and Arsenal Commanders, ACC-DTA Open Industry Engagement</p> <p>Army Contracting Command – Detroit Arsenal (ACC-DTA), on behalf of U.S. Army TACOM and Army Materiel Command (AMC) plans to hold an Industry Day on 12 May 2026 at the Huntington Place located at 1 Washington Blvd, Detroit, MI 48226. The intention of the Industry Day is to hold follow-on discussions about the opportunities available across the Depot and Arsenals regarding Organic Industrial Base (OIB) Modernization efforts.</p> <p>The Organic Industrial Base (OIB) Industry Day is being held in conjunction with MDEX. To register for the open government/ industry sessions please complete the following Open government/ industry session form.</p> <table border="1" data-bbox="342 1073 1247 1108"> <tr> <td align="center">Anniston Army Depot (ANAD)</td> <td align="center">Watervliet Arsenal (WVA)</td> </tr> </table>	Anniston Army Depot (ANAD)	Watervliet Arsenal (WVA)	353		
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2:30 4:00	<p align="center">Bridging the Gap: Connecting Michigan's Innovators and Manufacturers to DoW - Move America</p> <p>This session examines the gap between capable small businesses & defense contracting opportunities, and how to close it. Move America, Inc will share practical lessons from building Michigan's defense-ready industrial base through consortium partnerships, and targeted supply chain development. The session also explains how the government buys, covering acquisition strategies, contract types, OTAs, & key decision points so industry can better understand what drives contract awards.</p> <p align="center">Registration Required: Register Here</p>	354				

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<p>9:30 10:30</p>	<p align="center">The Hard Cost of Soft Skills: How to Build a Workforce That Can Handle What the Mission Demands 8thirtyfour, Kim Bode</p>	<p>353</p>				
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<p>11:00 12:30</p>	<p align="center">The Four Musts for Defense Government Contracting</p> <p>Join Us for the Four Musts for Defense Government Contracting! In this session we will discuss four critical musts for identifying strategies leading to defense government contracting. Get ready to dive into essentials in the defense government contracting sector during this in-person event. Don't miss out on this chance to boost your contracting opportunities!</p> <p align="center">Registration Required: Register Here Oakland County - Linnette Phillips</p>	<p>353</p>				
<p>11:00 12:30</p>	<p align="center">ENABLING AUTONOMY: A VENTURE CAPITAL PERSPECTIVE</p> <p>Venture capital operates at the intersection of national security and value. With the rise of unmanned systems, a complementary set of autonomous capabilities are poised to enable the successful contribution of UxS to complex, real-world outcomes. In this session, a defense-focused VC fund and emerging technology innovators will chart the evolution of how we fund, field, and adapt capabilities. We will explore real-world pathways for developing and de-risking capabilities, the signals that matter to VCs and</p>	<p>355</p>				

	<p>buyers, and the role of the DoW ecosystem in aligning cutting-edge technology with national security needs.</p> <table border="1"> <tr> <td>Guy Filippelli, Managing Partner, Squadra Ventures</td> <td>Greg Davis, CEO, Overwatch Imaging</td> </tr> <tr> <td>John Fitzpatrick, Director of Programs, Primordial Labs</td> <td>Dom Ventimiglia – Head of Network Operations, Squadra Ventures</td> </tr> </table>	Guy Filippelli , Managing Partner, Squadra Ventures	Greg Davis , CEO, Overwatch Imaging	John Fitzpatrick , Director of Programs, Primordial Labs	Dom Ventimiglia – Head of Network Operations, Squadra Ventures	
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1:00 2:30	<p>ATI and DoW OTAs</p> <p>This session is designed for defense contractors, non-traditional vendors, technology developers, & suppliers seeking to learn more about doing business with the DoW through OTAs. ATI leads over 30 collaborations with the Federal government, with more than \$5B in FY25 funding.</p> <p>Mr. Tom Bailey and Ms. Cindy Paige</p>	353				
1:00 2:30	<p>Selfridge Air National Guard Base – The Next 100 Years Macomb County Planning & Economic Development</p> <p>Attend this session to learn how your business can engage with opportunities at Selfridge Air National Guard Base as it prepares to support the F-15EX Eagle II and KC-46 Pegasus missions. Gain insight into upcoming needs, partnership pathways, and how to position your company for involvement in this evolving defense environment.</p> <p>Presenter: Vicky Rowinski, Department Director, Macomb County Planning & Economic Development</p> <p>Registration Required: Register Here</p>	355				
2:30 4:00	<p>APEX Accelerators Basics on Doing Business with Defense</p> <p>This presentation will cover foundational topics such as required registrations, key terminology, & how to position your business for success with federal agencies & prime contractors. Learn practical strategies for marketing your business at conferences, expos & business to government engagement. Explore effective outreach tools, such as business cards & Capability Statements and gain insight into the key players & public resources that can support your growth in the government marketplace.</p> <p>Presenter: Rola Zarife, Procurement Specialist, Macomb APEX Accelerator</p> <p>Registration Required: Register Here</p>	353				