

Time / Duration	Tuesday 12 th		Classroom
12:30 1:30	<p align="center">TACOM - Source Approval Process Overview DTA, Source Approval Officer, Kirk Parker, TACOM DLA, Columbus Weapon System Support, Jared Ralph Lillo Sustainment Engineering GVSC, Daniel Kmetz Registration Required: Register Here</p>		354
12:30 1:30	<p align="center">TACOM - Doing Business with DOW in an Electronic Environment TACOM DLA-Warren, Weapons Support, Carlo Daleo TACOM, Office of Small Business Programs Description, Douglas Whipple Registration Required: Register Here</p>		355
2:30 4:00	<p align="center">Move America</p> <p>This session examines the gap between capable small businesses and defense contracting opportunities, and how to close it. Move America, Inc will share practical lessons from building Michigan’s defense-ready industrial base through the Dearborn APEX Accelerator, consortium partnerships, and targeted supply chain development. The session also explains how the government buys, covering acquisition strategies, contract types, OTAs, and key decision points so industry can better understand what drives contract awards.</p> <p align="center">Registration Required: Register Here</p>		353
2:30 4:00	<p align="center">TACOM: Depot and Arsenal Commanders, ACC-DTA Open Industry Engagement</p>		355
	<p align="center">Anniston Army Depot, COL Andrew Charles Moore</p>	<p align="center">Anniston Army Depot, Chief of Contracting Office, ACC-DTA David Bunt</p>	
	<p align="center">Red River Army Depot, COL Denis Fajardo</p>	<p align="center">Red River Army Depot, Chief of Contracting Office ACC-DTA Jeffrey Edens</p>	
	<p align="center">RIA-JMTC, COL Eloy Martinez</p>	<p align="center">RIA-JMTC, Mr. Greg Lupton</p>	

Time / Duration	Wednesday 13th	Classroom
9:30 10:30	<p>TACOM - Source Approval Process Overview DTA, Source Approval Officer, Kirk Parker, TACOM DLA – Columbus Weapon System Support, Jared Ralph Lillo Sustainment Engineering GVSC, Daniel Kmetz</p> <p>Registration Required: Register Here</p>	354
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11:00 12:30	<p>The Four Musts for Defense Government Contracting Oakland County - Linnette Phillips</p>	353
11:00 12:30	<p>Venture Capital Panel: The Playbook: From Lab to Battlefield</p>	355
12:30 1:30	<p>Move America</p> <p>This session examines the gap between capable small businesses and defense contracting opportunities, and how to close it. Move America, Inc will share practical lessons from building Michigan’s defense-ready industrial base through the Dearborn APEX Accelerator, consortium partnerships, and targeted supply chain development. The session also explains how the government buys, covering acquisition strategies, contract types, OTAs, and key decision points so industry can better understand what drives contract awards.</p> <p>Registration Required: Register Here</p>	354
1:00 2:30	<p>Selfridge Air National Guard Base – The Next 100 Years Macomb County Planning & Economic Development</p> <p>Attend this session to learn how your business can engage with opportunities at Selfridge Air National Guard Base as it prepares to support the F-15EX Eagle II and KC-46 Pegasus missions. Gain insight into upcoming needs, partnership pathways, and how to position your company for involvement in this evolving defense environment.</p> <p>Presenter: Vicky Rowinski, Department Director, Macomb County Planning & Economic Development</p> <p>Registration Required: Register Here</p>	355
2:30 4:00	<p>APEX Accelerators Basics on Doing Business with Defense</p> <p>This presentation will cover foundational topics such as required registrations, key terminology, & how to position your business for success with federal agencies & prime contractors. Learn practical strategies for marketing your business at conferences, expos & business to government engagement. Explore effective outreach tools, such as business cards & Capability Statements and gain insight into the key players & public resources that can support your growth in the government marketplace.</p> <p>Presenter: Rola Zarife, Procurement Specialist, Macomb APEX Accelerator</p> <p>Registration Required: Register Here</p>	353