

**Tuesday 12<sup>th</sup>**

<b>Time / Duration</b>	<b>Classroom</b>	<b>Classroom</b>
9:30-4:00	<b>Classes / Training Open</b>	353,354,355
9:30-10:30	<b>Available</b>	353
9:30-10:30	<b>TACOM</b>	354
9:30-10:30	<b>Available</b>	355
11:00-12:30	<b>Available</b>	353
11:00-12:30	<b>Available</b>	354
11:00-12:30	<b>Available</b>	355
12:30-1:30	<b>Available</b>	353
12:30-1:30	<b>Available</b>	354
12:30-1:30	<b>Available</b>	355
2:30-3:30	<b>Move America</b>	353
2:30-4:00	<b>Available</b>	354
2:30-4:00	<b>Available</b>	355

**Wednesday 13<sup>th</sup>**

Time / Duration	Classroom	Classroom
9:30-4:00	<b>Classes / Training Open</b>	353,354,355
9:30-10:30	<b>Available</b>	353
9:30-10:30	<b>TACOM</b>	354
9:30-10:30	<b>Available</b>	355
11:00-12:30	<b>Oakland County</b> POC: Linnette Phillips	353
11:00-12:30	<b>Available</b>	354
11:00-12:30	<b>Available</b>	355
12:30-1:30	<b>Move America</b>	353
12:30-1:30	<b>Available</b>	354
12:30-1:30	<b>Available</b>	355
2:30-4:00	<p style="text-align: center;"><b>APEX Accelerators Basics on Doing Business with Defense</b></p> <p style="text-align: center;">This presentation will cover foundational topics such as required registrations, key terminology, &amp; how to position your business for success with federal agencies &amp; prime contractors. Learn practical strategies for marketing your business at conferences, expos &amp; business to government engagement. Explore effective outreach tools, such as business cards &amp; Capability Statements and gain insight into the key players &amp; public resources that can support your growth in the government marketplace.</p> <p style="text-align: center;"><b>Registration Required: <a href="#">Register Here</a></b></p> <p style="text-align: center;"><b>Presenter:</b> Rola Zarife, Procurement Specialist, Macomb APEX Accelerator</p>	353
2:30-4:00	<b>TACOM</b>	354
2:30-4:00	<b>Available</b>	355

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**Thursday 14<sup>th</sup>**

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<b>Time / Duration</b>	<b>Classroom</b>	<b>Classroom</b>
9:30-1:30	<b>Classes / Training Open</b>	353,354,355
9:30-10:30	<b>Available</b>	353
9:30-10:30	<b>TACOM</b>	354
9:30-10:30	<b>Available</b>	355
11:00-12:00	<b>Available</b>	353
11:00-12:00	<b>Available</b>	354
11:00-12:00	<b>Available</b>	355
12:30-1:30	<b>Available</b>	353
12:30-1:30	<b>Available</b>	354
12:30-1:30	<b>Available</b>	355